

ERRATA, STYLE CORRECTIONS AND REFERENCE UPDATE  
TO THE 7<sup>th</sup> (2006) & LATER PRINTING OF  
THE ECONOMICS OF NETWORK INDUSTRIES

*by*  
Oz Shy

Revised, October 23, 2012

Remark:

Some of the corrections in this file are minor style corrections which will not benefit the reader very much. They are brought here for the sake of completeness and in order to remind me (the author) to replace a few pages in subsequent printing of this book.

E-MAIL : ozshy@ozshy.com

WEB-PAGE : www.ozshy.com

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## Chapter 2: The Hardware Industry

**pp.33–34 Tables 2.1 & 2.2:** Replace Firm 1 & Firm 2 by Firms  $A$  &  $B$

**p.38, end of paragraph before Section 2.3.1 begins:** Delete the sentences “Finally, we assume...Formally, we let  $\beta \geq 4\delta$ .”

## Chapter 3: The Software Industry

**p.73:** The condition of Proposition 3.12 should be modified to If  $\phi_r < \min \{2\eta^2\theta; \eta^2(\theta + 3)\}$

## Chapter 5: Telecommunication

**p.105, Assumption 5.1:** The last part could be made slightly stronger so that  $\phi < \min\{\eta(\alpha\eta - \mu), \eta(2\eta - \mu)\}$ . This would ensure that the entrant’s profit,  $\pi^e$  in equation (5.7) on p.107, is strictly positive.

## Chapter 6: Broadcasting

**p.139, top 4-line equation, the left column be:**  $\pi_A(\tau - 2, \tau)$ ,  $\pi_A(\tau - 1, \tau)$ ,  $\pi_A(\tau + 1, \tau)$  and  $\pi_A(\tau + 2, \tau)$

**p.144, Last paragraph:** Replace: “...The intuition...home early.” by “The intuition behind Proposition 6.4 is that each station will respond to an “early” schedule of the rival by setting its program to the latest possible, i.e., at  $\tau + 2$ , thereby capturing all viewers arriving home late. However, if the rival station schedules its program “very late,” i.e., at  $\tau + 1$  or  $\tau + 2$ , the station responds by broadcasting just before the rival’s program, i.e., at  $t = \tau$  or  $t = \tau + 1$ , respectively, thereby capturing all viewers arriving home early. Nilssen and...”

**p.146, Proposition 6.5, Part (b):** Should be: If  $2\eta_2 < \eta_1 < 3\eta_2$ , then...

**p.146, Proposition 6.5, Part (c):** Should be: If  $\eta_1 < 2\eta_2$ , then...

## Chapter 10: Social Interaction

**p.235, line -4:** The first-order condition should be:  $0 = \frac{dW}{dx} = -2\eta\alpha x + \eta\beta$ .

## Appendix C: Undercut-Proof Equilibria

**p.309, Definition C.1:** Make it a strong inequality so that:  $p_i < p_j - \delta$

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<u>Name</u>	<u>Affiliation</u>	<u>Webpage</u>
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Amit Gayer	Haifa U.	
Mikko Valimaki	Helsinki Institute for IT	<a href="http://www.valimaki.com">www.valimaki.com</a>
likka Väkiparta	Helsinki School of Economics	
Maarten Pieter Schinkel	Universiteit Maastricht	<a href="http://www.MPSchinkel.nl">www.MPSchinkel.nl</a>
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## End of Errata File